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## **Medical Insurance Reimbursement Process for the Philips HeartStart Home Defibrillator**

### **Purpose of this document**

To assist individual patients and physicians in managing the reimbursement process for the Philips HeartStart Home Defibrillator.

### **Suggested steps and responsibilities**

#### **Step Responsible Party**

#### **Patient**

See your physician to decide whether a HeartStart Home Defibrillator is right for you.

#### **Physician**

Write a prescription for the defibrillator and accessories.

#### **Patient**

Order the HeartStart Home Defibrillator by contacting KmD Medical

#### **Patient**

Assume financial responsibility for purchase.

#### **Patient**

Speak to your insurance provider to determine how to apply for reimbursement. Philips Medical Systems, KmD Medical and its agents do not file insurance claims.

#### **Patient**

File insurance claim, including Physician's letter of medical necessity, if required. Patient/Physician as applicable.

### **Prescription**

- The Philips HeartStart Home Defibrillator may only be sold by or on the order of a physician.
- This is an FDA labeling requirement for all defibrillators.
- If the physician determines that the HeartStart Home Defibrillator is appropriate for the patient, the prescription may be worded as follows:
  1. One (1) Philips HeartStart Home Defibrillator and accessories. For emergency use in the treatment of sudden cardiac arrest. Unit to be used under my medical direction and according to manufacturer labeling. Dispense as written.
- The patient must submit the physician prescription at the time the order is placed.

### **Letter of medical necessity**

- If a physician determines that the HeartStart Home Defibrillator is medically necessary, a letter written on the physician's letterhead may help an insurance carrier or other payer to understand the patient's situation.
- This "letter of medical necessity" should be based on the physician's assessment of the patient's condition and needs. It should include patient-specific information, medical history, and diagnosis, as well as the reason for the defibrillator prescription.
- For example, if the patient is at risk for sudden cardiac death but an implantable Cardioverter defibrillator is contraindicated, a statement to that effect may support the medical necessity of the defibrillator. Other profiles that may be applicable include:
  - Pre-heart transplant

- Patients for whom an ICD would be indicated were it not for other co-morbidities (e.g.infection, trauma and breast removal)
- Family members who have yet to manifest disease, but whose family is at risk for SCA
- Other psychological or physical contraindication for ICD
- General cardiac risk profile that would indicate an elevated risk

## **Coding**

The HCPCS code used for the Philips HeartStart Home Defibrillator is:

E0617 External Defibrillator with Integrated Electrocardiogram Analysis

Use this code when filling out documentation for insurance firms. This code covers the defibrillator and basic accessories. Coverage and payment for defibrillators are based on the individual insurance firm's policies and the patient's condition. Philips Medical Systems cannot guarantee reimbursement.

### **Not all insurance programs cover the cost of this equipment**

The patient or responsible family member agrees to accept financial responsibility for the cost of the defibrillator regardless of the outcome of the insurance claim. The decision to reimburse is made by the patient's health insurance program. Due to the wide range of health insurance policies and patient conditions, Philips Medical Systems, manufacturer of the HeartStart Home Defibrillator, cannot guarantee that the insurer will cover or pay at any particular level.

## **Orders and questions**

If you have a question or wish to order a HeartStart Home Defibrillator, call KmD Medical (866)876-3578.